



February, 2023

B2B Overview



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www.sytravelmaster.com

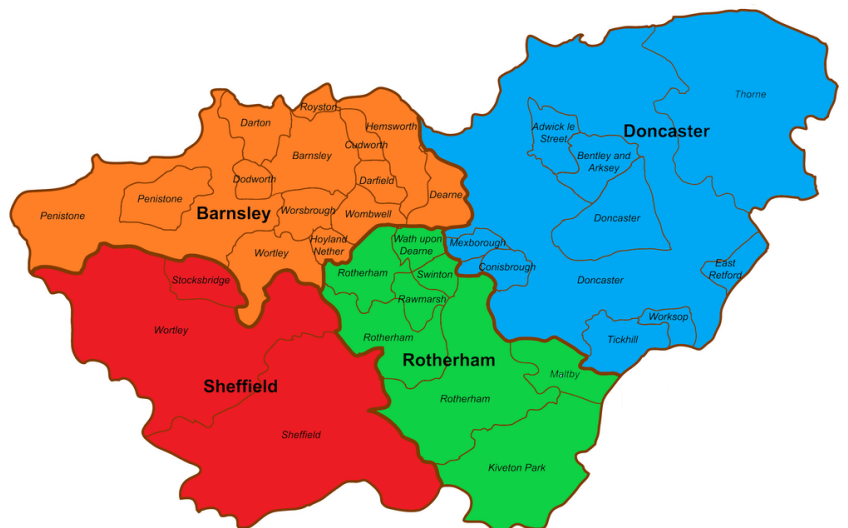


About Us

TravelMaster is a multi-operator ticketing company providing tickets which allow travel on any bus, any tram, any train, anywhere in South Yorkshire.

TravelMaster's products include the **CityBus** and **CityWide** for travel throughout Sheffield. **BConnect**, **DonConnect** and **RConnect** for travel in Barnsley, Doncaster and Rotherham retrospectively. **SYConnect** and **SYConnect+** for travel throughout the whole of South Yorkshire. Discounts are also available for passengers aged 18-22 with the 18-22 Discount Card.

TravelMaster is independent of any single operator and are not part of any public sector body. Information regarding all our products is on our website: sytravelmaster.com



TravelMaster's Standard Products and B2B Discounting

TravelMaster products are available as day, week (7 day), 28 day and annual products. The longer the period the more the savings when compared to shorter periods. This is an offer available to all customers and has been illustrated below. The percentages illustrated in brackets represent the discount when compared to buying day tickets or weekly tickets respectively to cover the full time period.

	Day	7 Day	28 Day	Annual
B/Don/RConnect	£5.70	£19.90	£74.70	£859.40
CityBus	£5.30	£18.70	£70.10	£806.60
CityWide	£5.90	£20.10	£75.40	£868.20
SYConnect	£8.00	£27.00	£101.30	£1,155.00
SYConnect+	£10.00	£35.10	£131.70	£1,475.00
Cost in equivalent day products				
B/Don/RConnect	1	4	14	151
CityBus	1	4	14	153
CityWide	1	4	13	148
SYConnect	1	4	13	145
SYConnect+	1	4	14	148
Cost in equivalent week products				
B/Don/RConnect		1	3.8 (6%)	44
CityBus		1	3.7 (6%)	44
CityWide		1	3.8 (6%)	44
SYConnect		1	3.8 (6%)	43
SYConnect+		1	3.8 (6%)	43

On top of these savings, for businesses buying in bulk TravelMaster also offers further % discounts depending on the number of days purchased:

3% - 1000-3000 days
(3-8 annual tickets or equivalent in day, week or 28 day tickets)

4% - 3001-7000 days
(9-19 more annual tickets or equivalent in day, week or 28 day tickets)

5% - 7000+ days
(20 or more annual tickets or equivalent in day, week or 28 day tickets)

This is a saving which can be passed on directly to staff or if you prefer help them by spreading payments of annual tickets through salary sacrifice or a company payment plan. Please note for anything implemented to spread the cost of travel, TravelMaster’s refund rules would apply if someone left partway through a product.

Where employees are aged between 18 and 22 discounted rates (<https://www.sytravelmaster.com/18-22discountcard>) would be applied in addition to the bulk prices. However, the employee would be required to be a holder of the 18-22 Discount Card, which can be ordered from TravelMaster’s website for free.



New Flexi Products

As working patterns have changed we have brought out new products, our Flexi5 products retail with 5 products for the price of 4 to be redeemed over a 31 day period. In addition to this we retail Flexi10, Flexi20 and Flexi50 business only products.

These are only available B2B and have been designed for companies who still want their staff to come into the office but also view working from home as a key part of their offer or could even provide flexibility for part time workers. The commercial offer for these is based on the following discounts and use periods.

**10 days (for the price of 8 - same discount as Flexi5)
with a 90-day use period**

**20 days (for the price of 15)
with a 90-day use period**

**50 days (for the price of 37)
with a 365-day use period**

Due to the generous discounting on these products 18-22 versions are not available.

**If you have any questions about any of the above or would like further information about any of our products then please don't hesitate to get in touch with us:
sales@sytravelmaster.com**



Website: sytravelmaster.com

TravelMaster is the trading name of SCR Ticketing Company Ltd a Company registered in England and Wales at: TravelMaster 11 Broad Street West Sheffield S1 2BQ.

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